

**Recycling and Waste Disposal Committee
Meeting Minutes
June 13, 2018**

PRESENT: E. Cabral, (Chairman), C. Kowalski, P. Wentworth, and R. Nugent

GUEST: Tony Belanger, Pinard.

MINUTES

C. Kowalski made a motion to approve the minutes of May 16, 2018 as amended. The motion was seconded. The motion passed with a vote of 4-0.

OLD BUSINESS

RFP- Curbside Collection for Trash and Recycling

The Committee had a couple of questions after reviewing the Pinard Waste contract. C. Kowalski said that several of the questions that the committee had were already answered via email. There is no separate fuel surcharge it is included in the fee. There is no extra charge for recyclables. There is no adjustable rate for the recyclables or a tipping fee. The CPI (2.5%) is also added to the life of the contract and then the five year costs are averaged out over a five-year period which is why there isn't any escalation in costs over the life of the contract.

According to Mr. Belanger, his competitors are betting that the value of recyclables is going down. He believes that there will always be some recyclables that have a market value. As the market opens up for one kind of recycling it might close on another. As gas prices increase there may be a demand for plastics. A solution for glass is being sought. The problem with glass is in the high transportation costs due to weight. There are three recycling plants, Casella's, Waste Management and a Co-op in Portland, Maine. There are others but they are farther away. Right now the cost for recycling is \$65 per ton. Hampstead is in a good location. The recyclables can go to Allenstown or Charlestown. He has a commitment letter from Casella.

Mr. Belanger explained the problems that the U. S. is having with China and the recyclables and the labor intensive costs of sorting through the recyclables.

The rates for solid waste have been held down. One landfill/incinerator in Massachusetts is closing and the trash will have to be transported elsewhere. Because Pinard has such a high volume of waste, the company is desirable to landfill owners. Pinard can deal with Wheelabrator of N. Andover or Bow if necessary. He can exchange one town's trash with another's and use whichever landfill/incinerator Pinard chooses.

C. Kowalski asked Mr. Belanger how he sees the future in trash pickup. Mr. Belanger said that with 2% unemployment it is difficult to find help. Drivers can be anyone who has a CDL license and you will only need one person. It is difficult to hire truck drivers. He would like the trash companies to model FedEx and UPS. Manual collection should be limited to alleyways. Automated trucks however do not operate as well in ice and snow. Changes have been made to accommodate this. The Town of Hudson is an example of a town that went from manual to automated. Hudson's trash decreased drastically because people were limited to one barrel and they weren't dumping things that they shouldn't. Pinard is offering a \$15k discount per year to go automated and this is already figured into the fee. Extra totes that are needed would be stored at Pinard's storage facility.

Pinard will receive the list of parcels and property types in Hampstead. He will "scrub" the list and bring it down to the model that Hampstead wants. For example, only 4 unit homes or less would get

barrels. He will check to see if the inventory is correct and then each barrel gets a serial number. Once a week new barrels will be delivered to any newly registered homeowner.

Hudson and Bow have two barrels (black and blue), one for recycling and one for trash. Owners may purchase extra barrels for an extra fee. That fee will be split between Pinard and Hampstead. Hampstead's portion will offset the extra cost of waste disposal (\$150 cost, \$75 to Town (50lbs X52 weeks+ \$75 per ton) and \$75 to Pinard)). Extra barrels are designated with a yellow lid. Barrels come in 95/65/35 gallon-sized containers.

When asked who handles the communication? Mr. Belanger said that it is a full blown campaign. There will be brochures on Pinard's website. They will provide the Town with information to put on its website. Every bin that gets delivered will have rules and regulations with it. Mr. Belanger said that he doesn't know if they can stick with the same pickup schedule as Casella. If there aren't any lopsided days then they can leave the schedule alone.

Selectman Joe Guthrie arrived at approximately 8:10 p.m.

Automation is not faster than manual pickup. Some towns offer every other week for recyclable pickup.

E. Cabral asked if the Hampstead carts are customized? They would be except for an extra cost. The extra bins will say Pinard. The bins are warranted for 10 years. If there is damage to any of the toters, the company that Pinard uses doesn't depreciate the value of the toter. There is a 1% failure rate in the toters after 11 years. If residents chose to use their own toters, Pinard cannot be held responsible for any damage. Different colors will also add confusion for the drivers. Streets look better with automation.

For recyclables, stickers for warning and re-education of the residents will take place. There will be occasional spot checks to see if people are recycling correctly. Hooksett and Laconia have banned glass from recyclables.

Down the road, if Hampstead continues with manual pickup, there will be fewer companies that will be able to bid on contracts. There is a movement towards automation. Since manual pick up is tougher it is possible that the town may be left with a company that fails. E. Cabral said that an investment in toters today may save the Town money in the long run.

Mr. Belanger left the meeting at 8:40 PM

E. Cabral said that the toters will cost \$70K per year for five years. The town would have to take a hit now but automation helps with safety issues, esthetics, and more responsible. B. Nugent said that the Commission has been moving in the direction of automation and we just need to do it. Every household will have to pay \$20 extra per year for the toters. The tonnage may go down because people won't be throwing away things that they shouldn't and they can find other ways to dispose of items.

P. Wentworth said that the cheapest way to get the toters is to get them now. E. Cabral stated that Hampstead is behind the times.

Pinard will provide weekly recycling and trash pickup, four days a week and provide 65 gallon containers. Others may want 35 gallons. Hampstead will not have to manage the extra trash program. The town's people will not have to buy extra stickers for their bags.

C. Kowalski made a motion to recommend Pinard for weekly recycling and waste disposal with the automated system. P. Wentworth seconded the motion. The motion passed unanimously.

Casella offered a revenue share for recycling at a cost of \$80K to the Town. A lot of money will be saved by going with Pinard.

The Commission would like to know if the toters can be financed over the course of five years.

Motion to adjourn at 9:30 pm was made by P. Wentworth and seconded by C. Kowalski and passed 4-0.

NEXT MEETING

June 25, 2018

Respectfully Submitted, Sally Theriault, Secretary