TRUSTEES OF TRUST FUNDS Town of Hampstead 11 Main Street, Hampstead NH 03841

Meeting Minutes 9/15 /2022

Meeting commenced at 2:00PM, Via Telephone

Attendees: Gustav Khambatta and Kristina George and Raymond (Ray) Noel, Investment Advisor at Northeast Planning Associates, Inc.

- 1. Together we reviewed the Portfolio Appraisal Report for the period 12/31/2021 9/12/2022 and the Comprehensive Annual Review Report for the period 1/1/2022 9/12/2022.
- 2. Ray recommended that the current market conditions and in house research performed by LPL indicate that the portfolio should be reallocated as follows:
 - Reduce the American Balance Fund Position
 - Increase exposure to Commercial Real Estate Sector
 - Embark on (limited) exposure to Energy Sector with purchase of XOP Exchange Traded Fund.
- 3. Recommendations were approved by the Trustees.
- 4. Allocation revisions require amendment to the Investment Policy Statement (IPS.)
- 5. Ray will send the revised IPS for our review and approval.

Meeting was adjourned at 2:20 PM

Respectfully Submitted by Kristina George